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## WHO WE ARE

- Headquartered in Chicago, RiverGlade's Managing Partners founded the firm in 2017 after nearly two decades of investing together
- Pursue control and selective minority investments in growth-oriented healthcare services companies
- Proven track record of partnering with founders and management teams to cultivate a cohesive, collaborative and nimble culture
- Disciplined and repeatable approach of combining our healthcare investing and operating experience to grow exceptional companies
- Currently investing through RGC Fund I; transaction values of \$25 - \$150M with equity investments of \$20 - \$80M per platform

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## OUR APPROACH

We are team-oriented partners who bring the resources and experience necessary to support company execution and growth

- Deep Domain Expertise: Invest in a core vertical – healthcare services – and have for over 20 years
- Collaboration: Partner with founder-owned and operated businesses
- Growth: Drive value creation through organic growth, acquisition and de novo-based expansion strategies
- Talent: Infuse talent where needed to drive scalability while respecting entrepreneurial cultures
- Executive Healthcare Advisory Council: Utilize highly experienced operating executives to support portfolio investments

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## BUSINESS MODELS

- Multi-unit / facility-based care models
- Outsourced services
- Tech-enabled solutions
- Medical products / distribution

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## INVESTMENT ATTRIBUTES

- Healthcare services
- Partnership with founders and management teams
- Lower middle-market; \$3 million+ of EBITDA
- Culture of compliance and clinical excellence
- Proven organic growth
- Multiple levers for growth

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## SECTORS OF INTEREST

- Animal health
- Behavioral health
- Benefits management
- Fitness and wellness
- Medical products and distribution
- Payor services
- Pharma services
- Providers
- Revenue cycle management
- Senior care
- Staffing services
- Women's health

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## PROFESSIONALS

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## RIVERGLADE INVESTMENTS



Leading network of single-branded veterinary practices offering comprehensive pet care services including medical, surgical, retail, pharmacy, boarding, grooming and wellness.



Leading multi-unit kids dentist collective offering high-quality oral health services including dentistry, orthodontics and oral surgery to toddlers, children and teens, in a comfortable and fun office setting.



Provider of care management solutions for patients with incontinence issues in partnership with leading managed care organizations.



Healthcare management services company to the oral surgery sector, providing partnership and support services to market leading oral surgery providers.

## PRIOR INVESTMENTS\*



Healthcare management services company to the eye care sector, providing partnership and support services to market leading ophthalmologists and optometrists.



Healthcare management services company to the dermatology sector, providing partnership and support services to market leading dermatologists.



Network of outcomes-based outpatient physical therapy clinics focused on changing the delivery of physical therapy through a consistent, reproducible patient experience.



Outsourced hospital operating room solutions, including on-site surgical technicians and equipment services, for minimally invasive surgical procedures for hospitals throughout the US. \*\*



Healthcare information solutions company that provides outsourced data abstraction to help healthcare providers measurably improve safety and quality of delivered care, while reducing costs. \*\*



Patient-centric network of innovative, freestanding emergency rooms, fully equipped with state of the art diagnostic technology and on site labs. \*\*



High-quality language services provided by experienced, medically qualified interpreters to eliminate communication barriers. \*\*



Leading provider of behavioral healthcare services for people dually diagnosed with both a mental health and substance abuse disorder, offering a full range of inpatient and residential treatment options. \*\*



Evidence-based provider of complex and catastrophic medical management services, primarily focused on catastrophic injuries that occur on the job and result in workers' compensation claims. \*\*



Leading reprocessor of and provider of repair services for single-use devices ("SUDs") to help hospitals and surgery centers reduce medical device costs and relieve the regulatory burden of reprocessing SUDs. \*\*



Nationally focused inpatient rehabilitation hospital management company that operates inpatient rehabilitation facilities in partnership with acute care hospital partners. \*\*

\*Selected healthcare investments in which the Managing Partners held key leadership roles as investment team members during their tenure at another private equity firm  
 \*\* Indicates realized investments